AUSTIN SIMAS

401-408-4372 | awsimas@gmail.com | www.linkedin.com/in/austin-simas-a1b14636b

EDUCATION

Babson College | Wellesley, MA | Expected May 2029
Bachelor of Science
Entrepreneurship

- Cumulative GPA: 3.92
- Memberships:
  Babson Marketing Society, Babson Club Soccer, Foundations of Management and Entrepreneurship Mentor

PROFESSIONAL EXPERIENCE

Founder | ABC Medical Certifications | Warwick, RI **September 2023 - Present**

- Certified CPR, Advanced Cardiac, First Aid and AED instructor through the American Heart Association
- Trained in Wilderness First Aid, Bloodborne Pathogens, and Administration of Epinephrine
- Acquired and taught over 100 classes throughout RI, MA, and CT in two years

Club Operations Associate | Glocester Country Club | Harmony, RI **June 2023 - Present**

- Manage pro-shop, all major tournaments and four outdoor facilities
- Acquainted with a membership of over 200 members, learning relational and time management skills

Mentor | Babson College | Wellesley, MA **August 2026 - Present**

- Mentored first-year FME venture teams on strategy, financials, and execution
- Deliver weekly feedback to help student founders refine business models and professors to refine lectures

ACTIVITIES

President | Babson Marketing Society | Wellesley, MA | September 2025 - Present

- Oversee events, budget, and member engagement
- Moderate speaker sessions, connecting students with marketing industry professionals

Athlete | Babson Club Soccer | Wellesley, MA | September 2025 - Present

- Played in regular season matches, achieving a record of 8-2, showing consistency in high-pressure situations
- Represented Babson in regional tournaments and contributed to top finishes

Private Pilot | Federal Aviation Administration | Smithfield, RI | May 2025 - Present

- Completed rigorous ground and flight training, demonstrating proficiency in aircraft operation, navigation, and safety
- Logged over 100 flight hours, requiring significant self-discipline, responsibility, and mastery of technical concepts

Intern | Beia | New York City, NY | March 2026 – May 2026

- Developed and executed a guerrilla marketing campaign strategy to boost brand visibility and engagement with AI

CFO | ErACEables | Wellesley, MA | August 2025 – May 2026

- Managed weekly income statements and balance sheets from Shopify and bank data
- Built interactive sales dashboards with AI assistance to track and visualize venture performance

AWARDS

- High Honors with Distinction at Scituate High School, 16 Quarters
- 3x State Champion, 2x Division Champion, 2x MVP, 3x Divisional Player of the Year, 2x All-State, 1x All-New England
- Certificate of Special Congressional Recognition for Excellence in Athletics and Academics from Rhode Island's U.S. Representative Seth Magaziner
- 2024 Rhode Island Civil Leadership Award Presented by Secretary of State Greg Amore
- 2024 Herbert and Claiborne Pell Medal for Excellence in U.S. History
- 2024 Navigant Credit Union Sponsored Business Pitch Competition Winner
- 2024-2025 Rhode Island Interscholastic League Student Athlete of the Year
- Babson College's Dean's List, 2 semesters